

# Are you capitalizing on the power of collective buying?

By Scott Hoffmire, President & CEO Source1 Purchasing

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As a successful restaurant or hotel operator, you know that high-quality food, equipment and supplies make up more than half your total costs. So, finding the best possible prices on those purchases is key to your profitability and your competitive strength. Consider:

- What if you could leverage your purchases through a single-source purchaser with \$10 billion in buying power?
- What if this company had access to 750+ suppliers with more than 6,000 products?
- What if it offered pre-negotiated contracts with volume discounts on the merchandise you need?

*“Source1 Purchasing came into business from the operator’s side of the equation. Our overarching principle is partnership, we guide our members to get the most value from our program and connect them to savings through service and support.”*

—Scott Hoffmire  
President & CEO Source1 Purchasing

We’re Source1 Purchasing, and we invite you to imagine a new, more effective approach to procurement: through *collective buying*.

By joining thousands of other small and medium-sized businesses and tapping into our large network of trusted manufacturers and suppliers, you can consistently command the best possible prices and win a strategic advantage over your competitors.

## How is this possible?

We optimize our customers’ purchases and improve their profit through a time-tested collective buying model. More than 5,000 hotel and restaurant operators have turned to us for help streamlining their purchasing activities, and here’s why:

- We have decades of hospitality industry expertise and group purchasing experience.
- We promote the latest offerings of our supplier partners, which in turn support our loyal customer base with great pricing.
- Our partners appreciate being featured with other top-tier suppliers of complementary products.
- We partner with Entegra Procurement Solutions, the world’s most trusted buying network, and Sysco Food Distribution, North America’s largest food distributor.
- We offer expert procurement advice and leading edge analytics.

## Why should you make the move to Source1 Purchasing?

It's easy to access our network and begin saving money. You simply go to *one source* to review our wide variety of products and make purchases through our national discount platform.

You'll save time and money you now spend on shopping, bidding, negotiating and contracting with multiple vendors every year. What's more, you'll bypass bidding with local distributors and instead, deal directly with top-notch manufacturers and suppliers with whom we have longstanding relationships. By partnering with our Purchasing Services Organization (PSO), you'll maximize your margins on the goods your business relies on.

One quick call is all it takes to start saving ... on food and beverages, operating supplies, linens and chemicals, office supplies, administrative services, equipment, maintenance, facilities, energy management, and more.

## How will collective buying help your business?

This is your opportunity to harness the power of a proven, strategic procurement approach. You'll enjoy the same discounts and contracted pricing your national competitors are getting. Remember, you'll tap into \$10 billion in buying power.

### Our clients receive:

- Immediate, no-risk cost savings
- Access to more and better products
- Operational efficiency
- Higher customer satisfaction
- Improved profits



**Source1** Purchasing

Don't delay! There's no risk, and no commitment.  
Call today to begin streamlining your purchasing operation.

**888.411.9987**

[www.source1purchasing.com](http://www.source1purchasing.com)

[Click here](#) to book time with us today.